# PEOPLE TO CONTACT

Read through the list of suggested titles and write every name you can think of associated with that title. Then go to the next title and do the same. You are now making a list of contacts and will realize that you have a lot of people to offer your product to. Parents~ If you will take 5 minutes to go over this list with your child, you will see sales soar!

Relatives
Friends
Parents' Friends
Neighbors
Family Doctor
Family Dentist
Church Members

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Principal
Coaches
Teachers
School Employees
Barber/Beautician
Other Businesses
Parents' Co-Workers

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